

ASSUMPTIONS

Our Assumptions underlie all of our behaviour & if unchecked can keep us stuck on the escalator. But if we can identify our Assumptions they can be our greatest source for Inspiration, Innovation & Growth.

ATTITUDE

Allows us to have the Confidence to deal with Challenge & Change.
YOU Got This!

APPROACH

Allows us to be Comfortable with Uncertainty and Ambiguity and to Manage in the Moment.

What Are Your Scripts?

If you Change how you Define what you do = Change the Assumptions
If you Change the Assumptions = Change Behaviour
If you Change Behaviour = Change Outcomes



It's Not About You

It's not about your ego, your ideas, or you getting the spotlight.
Your "job" is to make your teammates, your direct reports look good.
It's not about you – it's always about the audience, your customer and serving their needs.

Common Goal

When everyone is focused on the same goal of serving the ultimate customer it will guide behaviour in the right direction. The Whole can be Greater than the Sum of the Parts.

Accept All Offers

Everything that happens at work & in life is an OFFER and you have to accept it, you have to acknowledge it if you want to remain in the scene – if you want to remain relevant.

Yes... And

Accept the offer and then build on it, move the idea forward, make a decision, react. Look for what's UP in the idea = The Underlying Principle.

Be Present & In The Moment

Be mindful and aware of the present and you will hear all offers.

Listen

Listening is a skill that can be developed and practiced.

Focus

Understand where the focus needs to be – to give & take focus is a Leadership skill.